

RWDI Chooses Dynamics 365 and aec360 as Next generation Cloud Business Platform.



Leading global A/E/C firm selects Dynamics 365 and aec360 as its new CRM, ERP, HRIS, and Business Intelligence platform.

Atlanta, GA – August 24, 2020: HSO ProServ today announced that global engineering and consulting firm, Rowan Williams Davies & Irwin (RWDI), has selected Microsoft Dynamics 365 and aec360 as the firm's next-generation business software platform. RWDI will be migrating to Dynamics 365 and aec360 to enable an end-to-end business management, productivity, and business intelligence platform that will help the firm optimize its marketing, business development, project management, accounting, and HR practices.

Founded in 1972 and headquartered in Guelph, Ontario in Canada, RWDI is a respected science and engineering consulting firm specializing in building performance, climate engineering, and environmental engineering. The firm has over 650 engineers, scientists and support professionals working out of 17 global offices across Canada, the United States, Europe, and Asia Pacific. RWDI has been involved in many high-profile projects that include the Grand Canyon Skywalk, Shanghai Tower, and the Burj Khalifa, currently the world's tallest building.

"As RWDI continues to grow and expand, we're placing a higher emphasis on agility and the need to have real-time visibility across our global business," explained Greg Conley, PMO Manager and Principal at RWDI. "A key to achieving this is having an integrated cloud software platform that can unify all areas of our firm. After an in-depth evaluation of A&E software vendors, it became clear that Microsoft Dynamics 365 and aec360 were best positioned to help us drive efficiencies and insights across our business. This platform will be a key part of our ongoing growth and success."

Microsoft Dynamics 365 is Microsoft's next-generation business application suite, built to leverage the power of the Microsoft Azure cloud, Office 365 suite, and Microsoft's advanced intelligence tools. HSO ProServ's aec360 industry solution pre-configures and extends Dynamics 365 to meet the unique needs of the AEC industry, and will allow RWDI to efficiently manage their finances, projects, clients, and employees within a single integrated cloud platform.

"RWDI clearly stands out for their history of innovation and ability to solve complex technical challenges, which led them to the Microsoft cloud", explained Andy Yeomans, Executive Vice President at HSO ProServ. "By selecting aec360 and Microsoft Dynamics 365, RWDI will be able to leverage the latest Microsoft cloud technologies to engage with their clients in new ways, optimize key business processes, and drive improved employee engagement, which will help to further separate them from the competition. Our team is excited to welcome RWDI to the aec360 family and is looking forward to helping them drive this important transformation initiative."

About aec360

A key offering from HSO ProServ, Microsoft's leading provider of Microsoft's Dynamics™ 365 solutions and services to AEC firms, aec360 is a next-generation cloud-based business platform designed to meet the unique needs of the AEC industry. aec360 provides an integrated industry solution for marketing and business development, project management, accounting, and human resource management, and was built to leverage the best of the Microsoft cloud, helping AEC to drive productivity, collaboration, and insights across their organization. For more information, please visit our website at www.hsoproserve.com.

About RWDI

Established in 1972, Rowan Williams Davies & Irwin Inc. is a specialty consulting engineering firm specializing in building performance, climate engineering, and environmental engineering services. The RWDI group of companies has over 650 people working in 17 global offices across Canada, USA, United Kingdom, India, China, Singapore and Australia. For more information, please visit www.rwidi.com.



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